SURVEY FOR NHS

Freedom of Information request 014802

20/5/19

- Q. 1. What is your role within the NHS?
 - Procurement ✓
 - Supplies
 - Project Management
 - Other, please specify
- Q. 2. Have you had experience of working through the NHS procurement process?
 - Yes ✓
 - No

If yes, is selected, goes to the next question If no, is selected, goes to the end of the survey

- Q.3. Is the procurement process the same across all departments?
 - Yes ✓
 - No
 - I don't know

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If yes, is selected, goes to end of block. If no is selected, goes to question 4.

- Q.4. How does the procurement process differ in the areas mentioned above? N/A
- Q.5. What are the various methods for becoming a supplier for Furniture, Fixtures and Equipment for the NHS?
 - Tenders the Trust is unlikely to run tenders in this category of spend due to the fact that it is relatively low value and the goods are readily available through NHS Supply Chain
 - NHS Supplies this is the primary route to market for FFE for the Trust, in addition to being the route recommended as part of the NHS Future Operating Model under the appropriate category tower
 - Others, please specify the Trust may occasionally procure FFE items directly from suppliers simply via a purchase order depending on the value and alternative options
- Q.6. Have you experienced any challenges as part of the procurement process?
 - Yes
 - No **√**

If no is selected goes to question 9
If yes is selected, goes to next question

- Q.7. Could you please identify the challenges faced by you during this process?
 - Identification of suppliers
 - Pricing
 - Delivery
 - Instalment
 - Product quality
 - Product specifications
 - Supplier service in general
 - Other (please specify)
- Q.8. Could you please elaborate on the challenges outlined above?
- Q.9. What are the factors you take into consideration when you are bringing on board a new supplier?
 - Quality of product and service offered ✓
 - Pricing √
 - Brand reputation ✓
 - Portfolio of work executed ✓
 - Other, please specify ✓
 - Financial Stability ✓
 - Range of products / services available ✓
- Q.10. What is the review/rating system for a supplier after a particular project? In particular, what are the factors you take into account?

FFE is not a high spend area for the Trust so we would be unlikely to undertake a post project review or contract management exercise for this area, but if we did I imagine this would cover areas such as delivery to required timescales, product quality, support response times.

Q.11. What is the total value of projects within FFE in your trust?

The Trust spends circa £75k per annum on these products

Q.12. How can suppliers improve their involvement in the procurement process?

As the Trust primarily uses the NHS Supply Chain framework agreement the procurement process per se is undertaken by them.

- Q.13. Are you willing to be contacted for the purposes of an interview by a student in our team?
 - Yes, by phone (please enter your email address and phone number)
 - Please do not contact me ✓