

Freedom of Information request 014940

8/8/19

1) Current medical equipment contracts – pressure area care

For a) to g) - please see table below

- a) I would like to know what pressure area care devices are used in your trust. Please include details regarding pressure relieving mattresses and other pressure redistribution devices e.g. pressure relieving cushions, foot protectors, pads etc.*
- b) For each of these devices, how many of each device are used in your trust per year?
- c) For each of these devices, please detail which company these devices are acquired/bought from and the type of contract this company is operating under
- d) Please detail when did each of these contracts start? (If no formal contract, then please detail when purchasing from the company began)
- e) How long is each contract for?
- f) What is the expenditure on each of these contracts per year? (If no formal contract, then please detail how much is spent on each type of device from each company per year)
- g) For each of these devices, please detail how they were acquired (e.g. acquired through the NHS supply chain or acquired through direct negotiation with companies?)

Pressure area care device	Number used in trust per year	Company device acquired from	Type of contract company is operating under	Date contract began	Length of contract	Expense on these devices per year	Method of acquisition
Foam Mattress	20	Direct Healthcare	NHS SBS Framework	01/07/2016	4 Years	Exemption 43	Direct Ordering
Gel Cushions	500	Drive Devilbiss	HTE Framework	01/04/2018	3 years	Exemption 43	Direct Ordering
Gel Cushions	10	Direct Healthcare	NHS SBS Framework	01/07/2016	4 Years	Exemption 43	Direct Ordering
Heel Protectors	648	Frontier Therapeutics	NHSSC Framework	12/04/2017	5 years	Exemption 43	NHSSC
Alternating Air Cushion	660	Frontier Therapeutics	NHSSC Framework	12/04/2017	5 years	Exemption 43	NHSSC
Foam Mattress	21	Frontier Therapeutics	NHSSC Framework	12/04/2017	5 years	Exemption 43	NHSSC
Foam Mattress	150	Drive Devilbiss	HTE Framework	01/04/2018	3 years	Exemption 43	Direct Ordering

Commercially sensitive information relating to Trust spend has not been disclosed against each product, Section 43(2) of the Act has been applied given disclosure of this information could result in less competitive prices.

In the spirit of Freedom of Information the total amount of the cost of the products has been provided which is £170,898.00

h) What is the overall expenditure on pressure area care devices in your region per year?

- It should be noted that in addition to the table above, the Trust also operates a contract with Drive Devilbiss for community based Pressure Area Care based on the rental, delivery/collection and decontamination of mattresses and other products to patients homes. And is operated through the HealthTrust Europe framework and started on 01/04/18 for 3 years.

i) Does your trust have a preference for a company offering all pressure area care devices providing all of the components of 1a) (e.g. pressure relieving mattress, pressure relieving cushions etc.) or do you instead opt for a collection of different companies each providing one (or more) of the aforementioned devices in 1a) (e.g. separate pressure relieving cushions, pressure relieving mattresses etc.

- No current preference for one company to deliver all

I would like all the information from 1a to 1g in the form of a table -

See table above

2) Procurement methods

a) Which procurement method do you use (e.g. restricted/single source/open tendering/ any quality provider etc.) to identify which supplier will deliver pressure area care devices

- The Trust uses many different procurement methods and will make decisions on route based upon analysis at the time

b) Please detail the procurement method procedure once a pressure area care device contract has ended (e.g. do you typically offer contracts with the same supplier or do you reopen the tendering process to all potential suppliers/specific suppliers)

- As above the Trust has re-awarded extensions and used national frameworks at various points based upon analysis at the time. The Trust also orders many items through NHS Supply Chain which does not require any tendering.

c) How often do you invite suppliers to tender for pressure area care devices?

- This is dependent upon the agreement and the guidance of the relevant framework agreement

d) Please detail the number of providers which tendered for a pressure area care device contract each time you invited providers to tender for contracts.

- Most recently the Trust has used framework agreements to procure and therefore have not tendered the business

e) Detail the criteria by which you assess a supplier that is tendering for a pressure area care device contract and please rank these criteria in terms of the weighting given to each component.

- As above