

THE DUDLEY GROUP NHS FOUNDATION TRUST
Freedom of Information Request Ref: 014972

I note that the Trust has used executive search firm Hunter Healthcare to recruit its new Non-Executive Director.

Please could you confirm:

The scope of these services provided

The scope was to support the search and recruitment process for a new Non-Executive Director;

The cost of the above services

The services provided were charged in 3 equal instalments. Hunter Healthcare was contacted and has said that this information is commercially sensitive information as evidenced by the fact that such significant weighting is often given to the price element of any tender proposal, and would therefore cite FOI exemption 43(2) prejudice to commercial interest.

The rationale for selecting this company rather than others, particularly if others were cheaper

The chosen recruitment partner is a niche recruitment company that specialises in Non-Executive & Executive Healthcare Recruitment. This alongside their extensive track record, pre-existing relationship with our hospital and value for money, was the determining factor.

The tender documentation and proposal submitted by the firm

A single tender waiver was approved for the purpose of this arrangement. However, Hunter Healthcare is on the framework of approved NHS agencies therefore providing assurance.

Please also release the above proposal or tender documentation in full, but redacted as appropriate

Hunter Healthcare has responded saying that the information contained in their proposals is provided in confidence to the Trust and is deemed by them and their legal team to be commercially sensitive and would therefore redact all information contained within it and would therefore cite FOI exemption 43(2) prejudice to commercial interest.